



United Equity, Inc. is seeking an experienced full-time **Agronomy Sales Consultant** for our fertilizer plant in Kossuth, Ohio

Responsibilities:

- Cultivate relationships with current and new customers, evaluate their needs, and provide options for seed, fertilizer, agrichemicals, and custom application services.
- Stay current on industry trends, technology, and research.
- Coordinate with other sales consultants to follow and refine strategies to drive growth of our sales.
- Provide scouting services for crop growth, weed and pest ID, and disease impact.
- Create and submit orders promptly. Make deliveries as needed.
- Enter data into AgSync and coordinate with applicators to improve efficiencies.
- Oversee soil and tissue sampling and evaluations.
- Make customer referrals to other United Equity divisions as opportunities arise.
- Attend meetings and submit reports as required.

Minimum Qualifications:

- Strong work ethic, including punctuality, reliability, efficiency, and a dedication to personal growth.
- Responsiveness to requests for assistance in person or by phone, email, texting.
- Polite and courteous communication skills.
- Compliance with all company, state, and federal safety regulations.
- Must be able to lift and carry at least 50 lbs.
- Must be willing to work overtime as needed, especially during spring planting season.
- Willingness to become a thinking, problem-solving, and contributing member of our team.

Preferred Qualifications:

- 2+ years of industry experience.
- Excellent communication skills.
- Commercial driver's license is a plus.

Benefits:

- Wages commensurate with experience.
- Health insurance, Vision/Dental insurance, Life Insurance.
- Paid holidays.
- Vacation time available.

For more information about our company, visit us on the web at www.unitedequityinc.com or on Facebook at <https://www.facebook.com/unitedequityinc/>

How to Apply:

Send resume by email to: admin@unitedequityinc.com

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419-695-1956

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